

Trade Truth #2: The Dollar & the Deficit

Superficial truth: Yes, the "trade" deficit fell in 2007. Pro "free trade" advocates say that's because a falling dollar increases the competitiveness of U.S. goods and increases exports. They want the dollar to fall even more.

Total Trade 2007: Deficit: \$708.5B. Improved by +50B. That is, the total trade balance was *less negative* by \$50B. This was true for both goods (+\$22.9B) and services (+\$27.1B) for a +\$50B trade balance improvement.

Total Trade growth in 2007 compared to 2006: Increase of \$94.2B/yr
 Total Exports growth increased by \$20.1B [$\$20.1B - (-\$74.2B)$]
 Total Imports growth decreased by \$74.2B = \$94.2B]

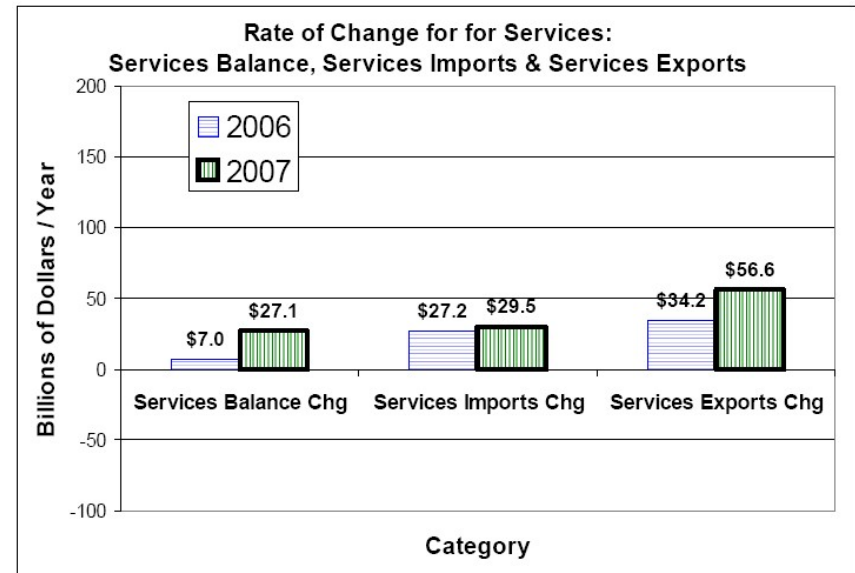
Truth about goods: Goods trade deficit: \$815B. But goods export growth didn't increase relative to 2006; goods import growth fell because of a stalling U.S. economy, stagnant wages, and a falling dollar ... we can't afford to buy. This import growth decline is an early sign of economic collapse.



Goods Trade growth in 2007 compared to 2006: increase of \$74.0B/yr
 Goods Exports growth decreased by \$2.4B [$-\$2.4B - (-\$76.4B)$]
 Goods Imports growth decreased by \$76.4B = \$74.0B]

The U.S. is making less and less, so a falling dollar doesn't help increase goods exports. Without a falling dollar the growth rate of goods exports would likely have fallen even more than it did. Why? **The world doesn't buy more of what we don't produce even when the dollar falls.** Imagine that.

Truth about services: Services trade surplus 2007: \$107B. Services balance rose by \$27.1B. Export growth in 2007 was greater than import growth in 2006 by \$20.1B/yr. **The world buys more of what we produce when the dollar falls.** Imagine that.



Truth about oil: Many blame the trade deficit on oil imports. But the petroleum deficit fell in real dollars by \$4.6B in 2006 and \$3.9B in 2007 despite rising oil prices. It's been about 20% of the trade deficit for the past six years. There's no "free market" for oil because of OPEC and oligopoly manipulation of supply by restricting refinery capacity.

